

LEADERSHIP PERSONALITY WORDS

STEP 1:

Circle the word in each row that best describes you. Do not look at the following page until you've completed this exercise.

	Column A	Column B	Column C	Column D
1	Takes Chances	Likes to Lead	Loyal	High Ideals
2	Rational	Fun-loving	Daring	Balanced
3	Non-demanding	Cool/Calm	Imaginative	Single-minded
4	Productive	Understanding	Detailed	Likes Variety
5	Unflustered	Reserved	Motivator	Authoritative
6	Logical	Enjoys New Things	Decision-maker	Mediator
7	Energetic	Opinionated	Avoids Conflict	Predictable
8	Cultured	Expressive	Leader	Nurturing
9	Enjoys Routine	Practical	Forgiving	Adventurous
10	Goal Driven	Patient	Exact	Likes Gatherings
11	Dislikes Change	Tidy	Promoter	Competitive
12	Persistent	Playful	Independent	Tolerant
13	Avoids Details	Enjoys Challenge	Deep Relationships	Factual
14	On Time	Positive	Brave	Good Listener
15	Accepting	Evaluates	Enthusiastic	Impulsive
16	Doer	Easy-going	Order	Open/Friendly
17	Steady	Cautious	Talker	Achiever
18	Fact-based	Animated	Visionary	Willing

STEP 2: Count the number of words you circled for each color, and record below.

Totals: Red _____ Yellow _____ Green _____ Blue _____

STEP 3: Refer to the following page for a description of your personality.

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STEP 3 : Refer to the following page for a description of your personality.

PLAYFUL
YELLOW

Funloving
Outgoing
Optimistic
Life of the Party

"I'm the quintessential people person. I enjoy being the center of attention and am energized by being with people. I'm bold and loud in almost everything I do."

POWERFUL RED

Born Leader
"Get Things Done"
Person
Visionary
Decision Maker

"I'm a strong leader. I am very task-oriented, and often find myself doing multiple tasks at one time. If I am not in charge, I want to be."

PERSONALITY
PROFILES

PEACEFUL
GREEN

Relaxed
Likeable
Peaceable
Low-Stressed

"I'm laid back and go with the flow most of the time. I can be different things to different people, and respond as needed in different situations."

PROPER BLUE

Organized
Detail-Oriented
Accurate
Deep Thinker

"I tend to be a quiet person, and I am energized by time alone. I like things functional and efficient, and I appreciate things like agendas, detailed instructions, and strong follow-through."

PLAYFUL YELLOW

Strengths

- People Person
- Humor
- Creative and Colorful
- Great Storyteller

Weaknesses

- Disorganized
- Talks Too Much
- Easily Distracted
- Often Late

POWERFUL RED

Strengths

- Decisive
- Works Well Under Pressure
- Production-Oriented
- Great Leader

Weaknesses

- Too Opinionated
- Workaholic
- Overly Intense
- Insensitive

PERSONALITY PROFILES

PEACEFUL GREEN

Strengths

- Adaptable
- Good Under Pressure
- Good Listener
- Kind

Weaknesses

- Too Quiet
- Procastinator
- Stubborn
- Avoids Conflict

PROPER BLUE

Strengths

- Attention to Detail
- Good With Numbers
- Great at Process and Systems
- Self-Starter/Initiative

Weaknesses

- Lacks Spontaneity
- Struggles Under Pressure
- Hard to Please
- Can't Function Without Structure